

**Your Health**  
Patient Medicine  
Management

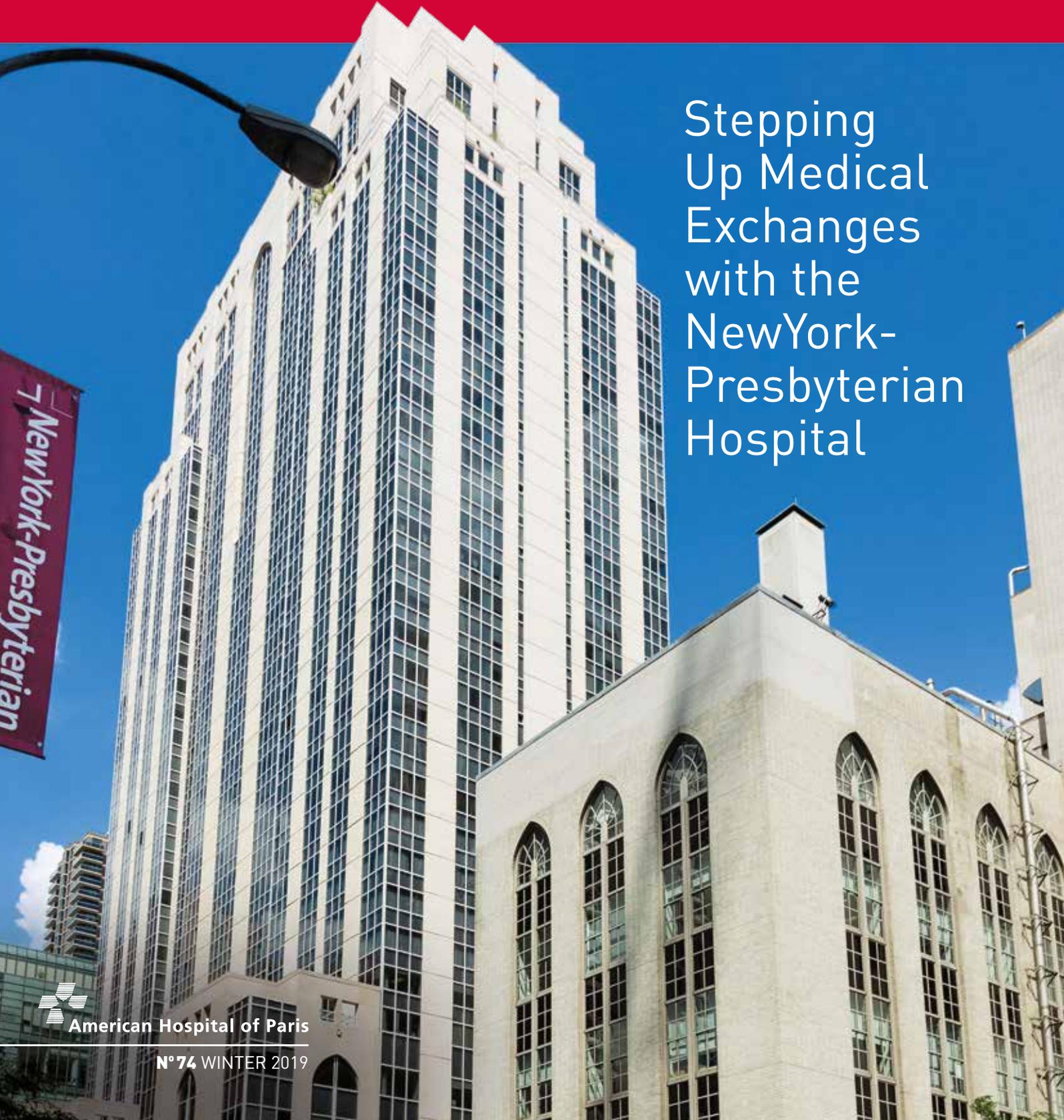


**Our Committed Partner**  
Michel David-Weill, an  
Exemplary Benefactor

**Support Your Hospital**  
Honor Loved Ones with  
a Gift from an Inheritance

# L'Américain

The Newsletter for Friends and Donor Members of the American Hospital of Paris



Stepping  
Up Medical  
Exchanges  
with the  
New York-  
Presbyterian  
Hospital



American Hospital of Paris

N° 74 WINTER 2019

## Foreword

Professor Robert Sigal  
Chief Executive Officer



As you will read in our special report on our medical exchange program in the United States, the American Hospital of Paris is strengthening its ties with the NewYork-Presbyterian Hospital and its affiliated university medical schools, the Columbia University Irving Medical Center and Weill Cornell Medicine. Through medical exchanges among physicians, sharing of best practices, innovation, and research, these unique and enduring partnerships support our Hospital's commitment to continuously deliver a range of care that combines the best of French and American medicine.

Our longstanding exchange program with hospitals and universities in the United States was established, and is now being reinforced, thanks in particular to the American Hospital of Paris Foundation, which supported the initiative from the very start and continues to have an active role.

The American Hospital of Paris Foundation, based in New York, was created in 1976 to support the work of our Hospital, help it to collect funds, and promote its image in the United States. In November, the Foundation held its annual gala at

the Metropolitan Club of New York and will donate the event's proceeds to our Hospital's exchange program.

**“The American Hospital of Paris is strengthening its ties with the NewYork-Presbyterian Hospital and its affiliated university medical schools.”**

The gala, attended by more than 200 guests, was also held to honor Michel David-Weill, who has played a vital role in the Foundation for more than 30 years. Let me take this additional opportunity to thank Michel David-Weill – one of our Hospital's greatest benefactors, whose portrait you can read in this issue of *L'Américain*.

Enjoy!

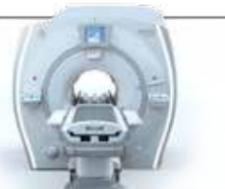
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USA / FRANCE

# Stepping Up Medical Exchanges with the United States to Guarantee Unparalleled Expertise

In medicine, like any other field, progress always comes from the sharing of ideas, experience and skills. That's why the American Hospital of Paris' dual identity is a driver of excellence. Our close ties with the United States are an essential source of the innovation that underpins all of our activities and centers of expertise.

The American Hospital of Paris has always enjoyed a special relationship with NewYork-Presbyterian Hospital and its affiliated university medical schools, Columbia University Irving Medical Center and Weill Cornell Medicine. Through this unique and enduring partnership, our Hospital strives to continuously deliver a range of care that combines the best of French and American medicine.

Under the leadership of our CEO, Professor Robert Sigal, the medical exchange program between our Hospital and NewYork-Presbyterian Hospital has expanded considerably in the past three years, in particular to deliver increasingly effective and innovative care to our patients every day, thanks to imported technologies, therapies and clinical practices validated by internationally renowned experts. This successful strategy will be even more broadly deployed in the coming months and years, with new goals to achieve.

## Accelerating the Sharing of Best Practices

Doctors, nurses, technicians and administrative staff are already – or will soon be – learning from their NewYork-Presbyterian counterparts through collaborative visits, undergoing training, and shadowing in centers of excellence, i.e. breast cancer, women's and children's health, imaging, surgery and, in 2020, urology and cardiology. Every opportunity is taken to promote dialogue and enhance collaboration and practice-sharing. Each time, the goal is to learn American best practices, assess their effectiveness, and bring the most relevant ones back to France. By 2022, we hope to send 20 doctors and 10 technicians and nursing staff to New York every year. Special attention will be given to information technologies in use, in order to improve the continuum of care and the patient experience.



Working visit to the NYPH. From left to right: Prof. Lawrence Stanberry, Associate Dean for International Programs at Weill Cornell Medicine, Prof. Arnold Munnich, Health Strategic Advisor of the American Hospital of Paris, Prof. Gérard Friedlander, Dean of *Université Paris Descartes*, and Prof. Lawrence H. Schwartz, Chairman of the Department of Radiology at Columbia University

**Encouraging American Doctors to Come to France**

When the American Hospital of Paris was founded, it was primarily to provide medical care to American families living in France, delivered by American doctors. Our Hospital is legally authorized to employ up to eight American doctors at any time, but the language barrier, a potentially lower salary and the need to make a long-term commitment are difficult obstacles to overcome. Starting next year, if finances allow, the Hospital plans to create a rotating doctor-in-residence position guaranteeing a minimum income, in order to offer a temporary stay of one to three years to at least one American doctor.

**Promoting Medical Research**

The American Hospital of Paris will continue to develop research partnerships with Columbia University Irving Medical Center and Weill Cornell Medicine. A first project studying the use of artificial intelligence in breast cancer diagnoses was launched in June 2019. Participants include French doctors Marc Abehsera and Mahasti Saghatchian from the American Hospital of Paris, and American doctors Richard Ha and Lawrence H. Schwartz, respectively Director of Education and Research and Chairman of the Department of Radiology at Columbia University.

**Building an Exclusive Study Program**

Our Hospital plays a central role in facilitating relations between *Université Paris Descartes* and American medical schools (Columbia University Irving Medical Center, Weill Cornell Medicine). This collaboration will enable us to develop a study program for French and American students as well as promote university exchanges on either side of the Atlantic – a first for France! We are also aiming to increase the overall number of medical students in our Hospital, to achieve three goals: train future doctors in the specific approaches of international medicine; strengthen French and American cultural ties; and create a network of prominent American doctors who are familiar with the American Hospital of Paris.

**Continuing the Harvey Cushing Symposium**

This annual symposium hosted by the American Hospital of Paris invites leading French and American experts to debate current events in medicine. The first edition on medical imaging and artificial intelligence attracted 200 participants. Professor Lee Goldman, Dean of the Faculties of Health Science and Medicine at Columbia University, and Professor Gérard Friedlander, Dean of the *Université Paris Descartes* Faculty of Medicine, were just two of the many doctors and experts attending to discuss the technical, clinical and ethical issues arising from AI's disruption of medical imaging. The symposium's programs for the next three years will address innovative cancer treatments (prostate and breast cancer) and reproductive medicine.

**MEDICAL EXCHANGE PROGRAM: 2019 HIGHLIGHTS**



**Tripartite agreement signed** between the American Hospital of Paris, *Université Paris Descartes* and Columbia University Irving Medical Center

**Working visit** with Dean Gérard Friedlander (*Université Paris Descartes*), Prof. Arnold Munnich and Prof. Robert Sigal with Prof. Augustine M.K. Choi, Dean of Weill Cornell Medicine, and Prof. Lee Goldman, Dean of the Faculties of Health Science and Medicine and Chief Executive Officer of the Columbia University Irving Medical Center



**First Harvey Cushing Symposium** on how artificial intelligence can enhance medical imaging

**Four students from Weill Cornell Medicine** welcomed at the American Hospital of Paris



**Meetings between French and American doctors and biologists** in reproductive medicine, and between the pharmacy directors of both hospitals

**Seminar** between Dr. Laura Forese, Executive Vice President and Chief Operating Officer of NewYork-Presbyterian Hospital and the American Hospital of Paris Executive Committee



**Working visit** from Dr. Alka Gupta, co-director of The Integrative Health and Wellbeing Program at NewYork-Presbyterian.



**Professor Samuel H. Selesnick\***, Senior US Medical Advisor to the American Hospital of Paris

**3 Questions for Professor Samuel H. Selesnick**

**Why is the exchange program with the United States being intensified?**

The American Hospital of Paris's American identity is a part of its DNA and was recognized by the US Congress when it granted federal status to the Hospital in 1913. We have a duty to stay informed of the latest American innovations, all the more so if we intend to guarantee the best of French and American medicine for our patients. This is not something we can simply say: we need to prove it, day after day.

**How are you working to achieve this goal?**

My role is to ensure that the ties between the American Hospital of Paris and its American partner institutions are strengthened through medical and administrative collaboration. I identify centers of excellence with which the American Hospital of Paris can interact, coordinate the French teams' visits to the United States and organize meetings with their American counterparts. I also travel to Paris twice a year for audits and to advise the Board of Governors and the Management Committee. Today, we are seeing how these exchange programs can be a source

of mutual enrichment for the entire medical community spanning both countries.

**What are your priorities?**

In 2020, we will, of course, reinforce our existing cooperation in the fields of breast cancer, reproductive medicine, and research, such as the project on artificial intelligence and medical imaging, developed jointly with Columbia University Irving Medical Center. We also need to explore new avenues of collaboration in maternity, urology and cardiology. Lastly, we hope to very quickly validate the feasibility of an exclusive study program involving the American Hospital of Paris, *Université Paris Descartes* and one of the American schools, either Columbia University Irving Medical Center or Weill Cornell Medicine. These are ambitious goals. I hope that our French and American patients and donors will help us reach them!

\* Samuel H. Selesnick, MD, is Professor of Otolaryngology in Neurological Surgery and Vice Chairman of the Department of Otolaryngology at Weill Cornell Medicine.

**We Need You**

By making a gift to the American Hospital of Paris today, you can help finance the medical exchange program between the American Hospital of Paris and its American partners. You would be investing in exclusive innovations and medical practices that are vital to your health.

THE TOTAL INVESTMENT BUDGET ALLOTTED TO THIS PROGRAM FOR 2020 IS	<b>€798,000</b>
Exchanges for doctors, nurses, technicians and administrative staff .....	€235,000
American Physician-in-Residence at AHP (beginning 4Q 2020) .....	€23,000
Franco-American Medical Research Program .....	€45,000
Senior Medical/Academic Advisors (American & French) .....	€135,000
Student Curriculum - <i>Université Paris Descartes</i> & Columbia University .....	€90,000
Exchange for medical students .....	€23,000
Annual Harvey Cushing Symposium .....	€180,000
Overheads .....	€67,000

Funds already raised €720,000 **Still needed €78,000**

**Thank you!**

The American Hospital of Paris thanks The Florence Gould Foundation, The Starr Foundation, and The American Hospital of Paris Foundation for their support of this program of excellence.



**EVENT**

## Pink October 2019

For Breast Cancer Awareness Month, the American Hospital of Paris dressed its facades, corridors and elevators in pink to highlight its commitment to breast cancer and its innovative, personalized screening approach available at the Women's Risk Institute.



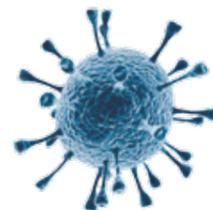
**VACCINATION**

## Seasonal Flu: Protect Yourself and Others

France's annual flu vaccination campaign targets those who risk potentially serious complications if they catch the virus: people over 65, people with certain chronic diseases such as diabetes or heart or respiratory failure, pregnant women, and people with morbid obesity. But vaccination is also the most effective prevention method to keep from infecting these especially vulnerable people and avoid a seasonal flu outbreak.

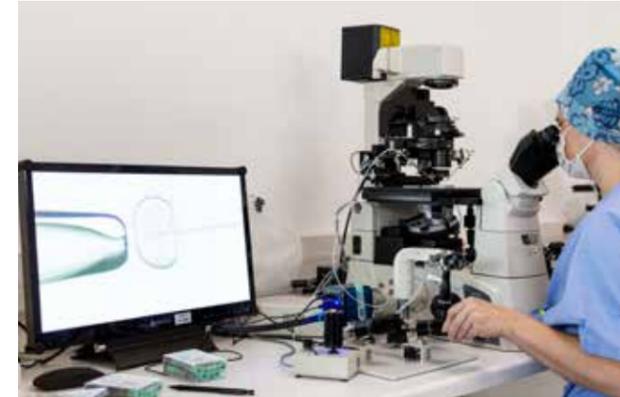
All American Hospital of Paris staff and health care professionals are therefore encouraged to get a flu shot to protect patients and avoid unknowingly contaminating them.

When you come to the Hospital for a consultation or a hospital stay, ask your doctor or nursing team about getting a flu shot, if your health allows.



**RENOVATION**

## A Welcoming, State-of-the-Art Center for Assisted Reproductive Technology



Time-lapse incubator



Following several weeks of closure for renovation, the Center for Assisted Reproductive Technology (ART) has reopened in an entirely redesigned space. With its warm, lively colors, increased comfort and privacy and dedicated assistant's office, the center has dramatically improved the environment in which couples are received. The three sample collection rooms and the three transfer rooms are now directly connected to the laboratory. The remodel also provided an opportunity to incorporate best practices recommended by the health authorities for future ART centers.

In the adjacent lab, the incubator fleet was enhanced with two multi-chamber incubators, three latest-generation incubators and two incubators featuring time-lapse technology, which provides continuous observation of embryo development throughout the culture phase without removing the embryos from the incubator. The lab now has the appropriate number of incubators to meet the expected increase in demand. It was also equipped with tri-gas systems, to improve embryo incubation conditions, and air filtration, to ensure a purer environment. These investments in equipment and technology aim to improve pregnancy rates by guaranteeing optimal embryo culture conditions.

**CUTTING-EDGE EQUIPMENT**

## New MRI Device Installed

With the new Imaging Center opening soon, the American Hospital of Paris obtained authorization from the *Agence Régionale de Santé* to install a second MRI machine. Weighing more than 8.2 tons, the new device, a SIGNA™ Architect, was brought to the new center on November 25. This latest innovation in GE Healthcare's 3 Tesla range will help reduce the wait time to obtain an appointment and double the new Imaging Center's diagnostic capacity.



# Medicine Management at the American Hospital of Paris:

## A Patient's Personal Treatments Are Vital



The secure, appropriate and efficient use of medication for hospitalized patients has been a steady objective for teams at the American Hospital of Paris. Such management of medication, also known as the medicines management pathway, involves a series of steps during which the Hospital's physicians, pharmacists, pharmacy technicians and paramedical teams work closely together to prescribe, order and administer medication, keep patients informed, and monitor treatment.

The American Hospital of Paris has simultaneously set up a logistical organization for medicine procurement, storage in the pharmacy, transportation to the Hospital, and holding and storage in the Hospital's medical units. All of these steps comply with numerous regulations designed to make medication management completely safe for patients of the American Hospital of Paris.

To further reinforce the quality and safety of care, it is absolutely vital for doctors, physicians, pharmacists, and nurses to know about each patient's current treatments when they arrive at the Hospital. These "personal" treatments include any medication that the patients are taking daily at home. To ensure optimal care and continuity, it is important that patients admitted for hospitalization bring their existing prescriptions and medication with them.

To keep hospitalized patients informed about this essential recommendation, the medical and pharmaceutical teams at the Hospital have put together a guidebook called "What to do with your personal medication if you are hospitalized?" The booklet explains preparing for hospitalization, the management of personal treatments upon admission, the prescription of new treatments during hospitalization, and prescriptions at discharge. Many questions patients have about medication and treatment at the Hospital are answered in this new guide, which is available in consultation offices and various Hospital departments. It is available in English, French, and Arabic.



Marshall Wais  
Chairman of the  
Board of Governors

## 2019, a Milestone Year for Determining the Successful Future of Our Hospital.

Every day, the American Hospital of Paris is changing before our very eyes. I am enthused by the transformation, as are our medical and administrative teams. I do not use the word transformation lightly. We are experiencing one of the most intense periods in the Hospital's history, in terms of investments and growth.

As we enter the month of December, we can safely proclaim 2019 as a success-filled year. We owe this to you, our valued donors and benefactors. Your support and generosity have been the starting point of exciting and impactful projects for the American Hospital of Paris and its future.

We will inaugurate our new state-of-the-art Imaging Center and its landscaped gardens in a few weeks. The Wellness Lab, the Breast Cancer Unit's emblematic program, has greeted its first patients and is helping them fight cancer even more effectively. Our Center for Assisted Reproductive Technology was reorganized and equipped with latest generation incubators. These successes – to name only a few – show that our strategy of excellence has captured your interest and full support. I invite you to read the following pages to learn more about the many achievements that your donations have made possible. As you will see, each of the initiatives is contributing considerably to the advancement of high-level medical expertise, to improve your health.

**"Your support and generosity have been the starting point of exciting and impactful projects for the American Hospital of Paris and its future."**

In this issue of *L'Américain*, we also pay tribute to one of the most generous philanthropists supporting the American Hospital of Paris, Michel David-Weill. You have most certainly heard of him. Michel graciously accepted an interview with *L'Américain*, for which we thank him once again, and tells us about his steady, 36-year commitment to the American Hospital of Paris Foundation in New York. His is truly an inspiring example.

Other major projects will be launched in the coming months. In anticipation of this, we are calling upon all those who, like you, are committed to playing a part in building the new American Hospital of Paris. Thank you for your loyal support.

Happy holidays.

# Projects in 2019 Made Possible by Your Donations

## Construction of the Medical Imaging Center

Thanks to your support, our new Imaging Center will open in January 2020, as planned. In November, we received our second MRI machine; both scanners will be installed in the new facility in December. The 1,900 sq.-meter center will be equipped with two MRIs, two CT scanners and a latest-generation PET scanner – to be installed in July 2020 – which will significantly increase the Hospital’s diagnostic capacity. After this work, one part of the garden will be relandscaped and many trees planted to offer patients a soothing and harmonious setting. “We are all very impatient to inaugurate this new center of excellence with our donors. Thanks to them, each patient will benefit from ultrahigh-performance diagnostic and testing material, together with the most advanced medical expertise, in an optimal environment,” said Prof. Jean-Luc Sarrazin, Chief of Medical Imaging and Nuclear Medicine.



Dena Kaye, President of the Danny Kaye and Sylvia Fine Kaye Foundation: “We supported the Wellness Lab because it offers a holistic approach to patient care. We are very proud to have helped this customized program, imagined with passion, intelligence and sensitivity, to grow from vision to reality.”

## New Radiology Room

Since it reopened in October 2018, the interventional radiology room has welcomed 1,169 patients, mainly from cardiology (64%) but also oncology (28%) and gastroenterology (8%).

“It is an understatement to say that we are fully satisfied with the new facility, which was designed jointly with the administration and made possible by donors, whom I thank! We are now able to carry out increasingly complex minimally invasive procedures, under optimal safety conditions, every day,” said Dr. François Tarragano, Chief of Cardiology.

Robert Fisher, a donor, also expressed his delight, saying, “I am very happy to have contributed to the acquisition of this latest generation equipment. It’s my way of showing gratitude to Dr. Tarragano for saving my life!”



## Wellness Lab Opens its Doors

The Wellness Lab now offers a whole range of complementary therapies – free of charge for a three-month period. This program primarily addresses patients battling breast cancer. Its goal is to help women adopt the best possible frame of mind to fight the disease.

“The Wellness Lab can help patients turn a negative ordeal into an opportunity – to take back control over the disease and relearn how to care for themselves and their health,” said Dr. Mahasti Saghatchian, Head of the Breast Cancer Unit.

## Acquisition of Time-Lapse Incubators

Thanks to your generous support, the Center for Assisted Reproductive Technology was entirely remodeled and acquired two latest-generation time-lapse incubators that have improved embryo culture conditions and pregnancy rates (see pages 6-7).



## Stronger Transatlantic Cooperation

We significantly reinforced our ties with our North American partners (NewYork-Presbyterian Hospital, Columbia University Irving Medical Center and Weill Cornell Medicine) in 2019. Our goal: deliver the best of French and American medicine to our patients.

### Study trip to NewYork-Presbyterian Hospital for nurses



### First Harvey Cushing International Symposium on Artificial Intelligence and Medical Imaging

Tripartite cooperation agreement between the American Hospital of Paris, Columbia University, and Université Paris Descartes (see page 4)



# An Event-Filled Year



### 04/11 Annual Donor Appreciation Event

The 2019 annual Donor Appreciation Event took place in the magnificent rooms of the Palace of the Legion of Honor in Paris. The American Hospital of Paris thanked its biggest and most loyal supporters, taking the opportunity to present its latest achievements and upcoming flagship projects.

### 06/18 Medal Luncheon

At a luncheon held at the residence of the United States Ambassador to France, this year’s AHP medal was given to the Florence Gould Foundation and the AHP Foundation’s medal to Katherine McCormick.



Donna Chapman and Katherine McCormick



### 07/12 Appreciation for the Japanese Community

The Japanese community was honored at a ceremony held to thank the generous donors who participated in the 2015-2018 campaign. A commemorative plaque was installed in the Hospital’s corridors.

### 11/21 Gala at the Metropolitan Club of New York

Michel David-Weill was the guest of honor at the annual Gala of the American Hospital of Paris Foundation, which celebrated his 36 years of commitment to our Hospital. Read all about this valued donor on page 12.





## Michel David-Weill, an Exemplary Benefactor of the American Hospital of Paris

Michel David-Weill has two homelands: France and the United States. A US resident but Parisian by birth, this one-of-a-kind philanthropist feels an equal and inextinguishable attachment to both of these countries, from wherein lies the primary motivation for his commitment to the American Hospital of Paris. For the past 36 years, Michel David-Weill has been one of the most influential members of the Board of Directors of the American Hospital of Paris Foundation in New York.

*of healthcare is of particular interest to me. It was natural for me to get involved with the NewYork-Presbyterian Hospital and the American Hospital of Paris – they are intrinsic to my life!*

*I gladly accepted to join the American Hospital of Paris Foundation because I felt it played an important role in Franco-American relations. The American Hospital of Paris is an extraordinarily vibrant organization that represents the United States in Paris. It is one of the most tangible*

*excellence, while also ensuring that every patient receives the full care and support they deserve. That's what we call the patient experience, and that's what I appreciate at the American Hospital of Paris. I try to contribute a little in my own way, by donating to the Foundation. A hospital is a living environment that needs to be constantly adapting. The more donors and philanthropists that get involved, the better! In my mind, it's a way to fully participate in the activity of a fantastic hospital and continue to bring two great countries closer together. It's very gratifying."*

**“The American Hospital of Paris is one of the most tangible bonds between the United States and France. Actually, I don't know of any others!”**

*“You don't get more Franco-American than me! My ancestors founded Lazard in the United States but they were French. I was mainly schooled at the Lycée Français in New York and Sciences-Po in Paris. In 1961, I entered Lazard as a partner and was based first in New York and then in Paris. In 1977, I was appointed Chairman and CEO of Lazard LLC. Since then, I have lived in the United States. This double link, to France and to the United States, is a family tradition. Philanthropy is another tradition, in fact. Giving seems second nature to me; I even think of it as a duty. My commitments to various causes are mostly sentimental. Art, for example, is central to my existence and the area*

*bonds between the United States and France. Actually, I don't know of any others!*

*I also have a personal connection. My grandfather died at the American Hospital of Paris and one of my daughters was born there. I am very attuned to the attention paid here to the quality of the patient experience. So many facilities focus, for good reason, on medical treatment. There are still too few that pay attention to the patient's environment, whereas the problem with sickness and with most hospitals is not being seen as a person.*

*A hospital like the American Hospital guarantees undisputable medical*

**SNAPSHOT**  
Michel David-Weill is an internationally renowned investment banker. He served as President of Lazard LLC until 2005 and is currently Chairman of the Supervisory Board of Eurazeo in Paris and Honorary Vice-Chairman of the Board of Directors of Groupe Danone in France. A member of the Institut (Académie des Beaux-Arts), he chaired the French Council of National Museums from 1988 to 2017. He has been awarded the Grand-Croix de la Légion d'Honneur.

In the United States, Michel David-Weill is a Trustee of the Metropolitan Museum of Art and a Governor of the NewYork-Presbyterian Hospital. He joined the American Hospital of Paris Foundation in 1983 as a Board Director, before serving as Chairman from 1993 to 2004 and then Vice-Chairman from 2006 to 2018. He co-chaired the Hospital's "Building the Future" development campaign from 2007 to 2013.

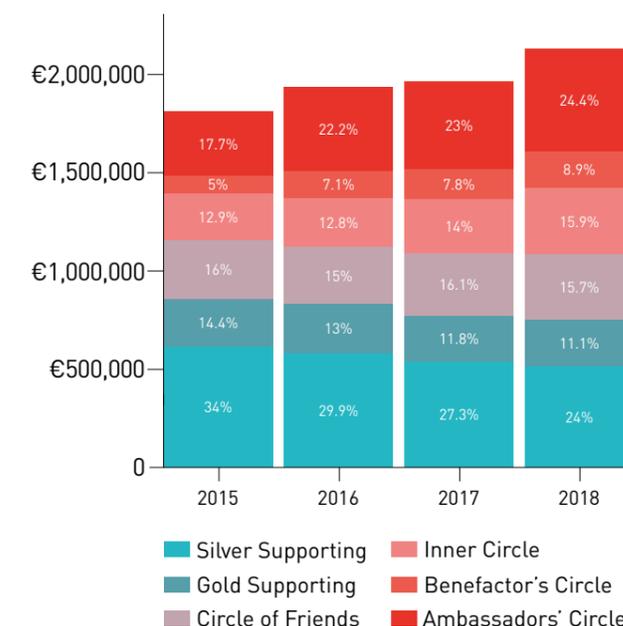
## The Membership Program, Another Way to Support Your Hospital

The membership program of the American Hospital of Paris is an important source of income for the Hospital. It raised more than €2 million for the Hospital in 2018. By joining the program, more than 3,100 members directly contribute to funding the Hospital's general mission. Thanks to their unwavering support, our Hospital, which receives no public subsidies from France or the United States, can continue to steadily grow and innovate.

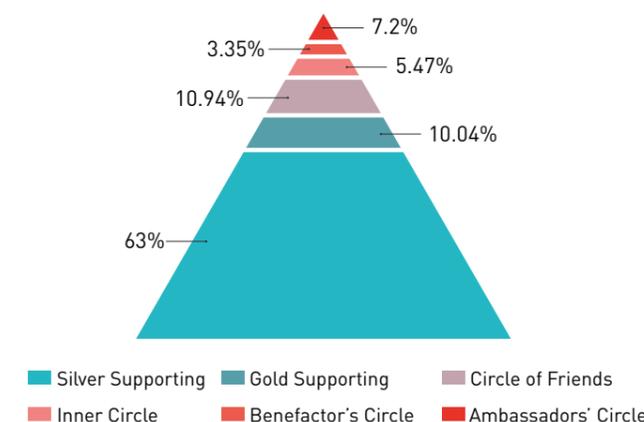
### What is the Membership Program?

There are six categories of membership (with fees ranging from €250 to €10,000, depending on the chosen category) to support the Hospital, each with exclusive benefits: a personal membership card, a waiver of the deposit requirement for hospitalization, access to our health insurance plan, invitations to health lectures, all starting at the first level of membership. Membership is valid for one year and renewable on its anniversary date.

FEEES COLLECTED PER CATEGORY (2015-2019)



MEMBERS PER CATEGORY IN 2018 (%)



### Deeply Grateful, Loyal Members

In 2018, 544 new members joined the program, while the renewal rate for active members was 82%, a sign of their attachment to the Hospital. The trend for 2019 seems to indicate an increase in the number of new members and an even higher renewal rate.

The American Hospital of Paris thanks its members, whose annual fees enable it to carry out its mission and provide the best of French and American medicine.

### Our Members' Growing Generosity

Since 2015, we have observed that many of our members, who are first and foremost our patients, choose to upgrade their membership category after a few years. This is testimony to their satisfaction and translates into increased resources for the Hospital. In 2018, for the first time, Ambassadors' Circle Member fees (€10,000/year) contributed as much as Silver Supporting Member fees (€250/year), even though the latter category includes 63% of all members and the former only 7.2%.



# Honoring Loved Ones with a Gift from an Inheritance

Losing someone you love is an extremely painful ordeal. When this happens, you may feel the need to do something in honor of the special person you lost. As you cope with this difficult loss, there are different ways to pay tribute to loved ones – through symbolic gestures as well as through acts of generosity.

One of these generous acts is to make a gift from an inheritance. Whether inspired by a wish expressed by the deceased during their lifetime or simply on the heir's initiative, a gift to an organization such as the American Hospital of Paris is a way to honor the deceased's memory.

Giving out of an inheritance (*le don sur succession*) is a little-known legal mechanism by which an heir can donate a part of their inheritance to a recognized organization of public benefit such as our Hospital. The heir's gift will reduce the amount of inheritance tax that they owe.

The mechanism is defined in Article 788 III of the French Tax Code, which says any heir who makes a gift from an

## As you cope with this difficult loss, there are different ways to pay tribute to loved ones – through symbolic gestures as well as through acts of generosity

inheritance (*don sur succession*) to a recognized organization of public benefit can reduce their taxable inheritance by the donated amount.

For example, if an heir receives 10 parts as their share of an estate, and they donate 2, then they are only taxed on 8. The donated amount is not taxed. Inheritance tax is payable by heirs within six months of the date of death, but sometimes inherited assets, such as real estate, take longer to sell. By reducing the amount of tax due, donating the asset could help avoid late payment interest.



### Talk to an Expert

Pierre-Henri Ollier holds a degree in notary law and first worked in a notarial office before joining a major French foundation, where he worked for six years. During that time, on a daily basis, he assisted donors and testators with their planned giving needs. Pierre-Henri has joined the American Hospital of Paris as a philanthropy specialist to provide the Hospital's donors with the expert information and advice they need.

Pierre-Henri Ollier, Planned Giving Officer  
 pierre-henri.ollier@ahparis.org  
 01 46 41 26 09

The donation must be for full ownership and take place within six months of the date of death. After that, unfortunately, it is no longer possible to take advantage of the mechanism. The gift can apply to any type of asset: a sum of money, furniture, a particular object or real estate. The only condition is that the gift come from the deceased person's estate. The organization receiving the gift will issue a special receipt that will be sent to the French notary executing the will and attached to the inheritance statement to the tax authorities.

It is not possible to simultaneously claim an income tax or a real estate wealth tax reduction in addition to the inheritance tax deduction for the same gift. Donors must choose which tax incentive to use. If six months have already passed since the death of the person from whom the heir has inherited, it is too late to make a gift out of the inheritance.

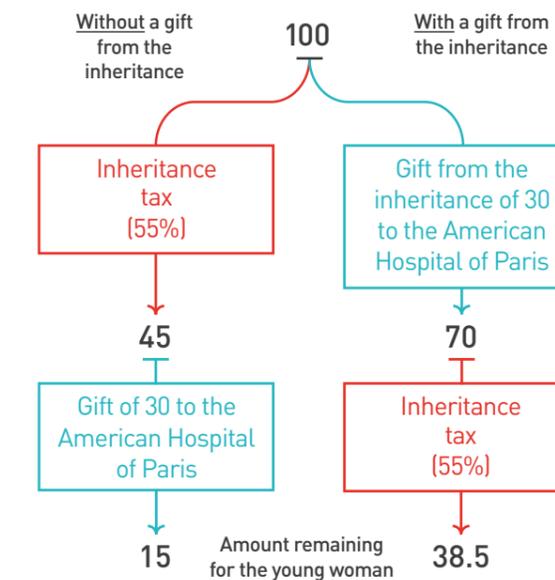
Giving out of an inheritance is a way to honor a loved one but can also be a way to carry out a wish expressed by the deceased, even if it was not recorded on paper.



**EXAMPLE**  
 A young woman receives an inheritance of 100 from her aunt. In honor of her memory, she wants to give 30 to the American Hospital of Paris.

### Fixing a Missed Giving Opportunity

After the death of an aunt, a donor came to us to say that on several occasions her aunt had spoken of wanting to do something for the American Hospital of Paris, which had cared for her family for many years. However, the aunt had never made a testament or left any written record of her wish. Thanks to the mechanism of giving out of an inheritance, our donor was able to gift some of her aunt's jewelry to the American Hospital of Paris. The receipt from her donation justified a reduction of the tax owed on her inheritance. The American Hospital of Paris auctioned off the jewelry and used the proceeds to renovate one of its patient rooms, where a memorial plaque is displayed.



# Express Your Gratitude with a Tribute Gift



The American Hospital of Paris is your Hospital, with which you have a special and unique bond. You trust the Hospital with your health, you receive excellent care in return, and you are completely satisfied with the Hospital's warm environment. You support the Hospital's growth and innovation projects on a regular or occasional basis by donating or being a member. However, perhaps you would like to express your gratitude in a more personal way to the teams who take such good care of you. With a tribute gift, that is now possible.

## Imported from the United States

The American Hospital of Paris's dual identity is expressed in many different ways at our Hospital. One of these ways is through a philanthropic tradition whose roots lie across the Atlantic Ocean. American hospitals and patients have long been familiar with tribute gifts, a practice that is still little-known in France but that we want to implement today. What is a tribute gift? It is an opportunity to recognize one of our departments, doctors, nurses or other members of the care team with a special gift to the American Hospital of Paris.

### SHOW YOUR APPRECIATION NOW

You can make your first tribute gift right now, using the form on the right, to write your personal message.

## A Special Recognition of Dedication and Excellence

After a stay at the Hospital, an operation, an emergency admission, a birth or even a simple checkup, a tribute gift is the ideal way to say a special thank-you to those who cared for your health or that of a family member.



**1. Make a gift to the American Hospital of Paris.** Your donation is essential to fund our ongoing development projects.



**2. Write a personal message** to the department, doctor, nurse or employee whose work and personal dedication you would like to praise. You can express your gratitude in your own words.



**3. As soon as your tribute gift is received, our donor relations department informs the staff members** of the gift you made to the American Hospital in their honor, without revealing the amount, and passes on your message of appreciation. This gives them a touching and lasting reminder of their important role at the Hospital – and in your life!

#### DID YOU KNOW?

- **A tribute gift is a personal sign of appreciation.** You can give any amount and as many times as you choose.
- **Like all gifts to the American Hospital of Paris, tribute gifts are deductible** from your income tax or your real estate wealth tax (*IFI*). A donation receipt will be sent to you as soon as we receive your payment.